

3Ls: Strategies You Can Use **NOW** For **BIG** Results on Your Post-Law School Job Search

Susanne Aronowitz, JD PCC
Career Coach for Lawyers

Strategy #1: Get Your Contacts In Order

Game Plan	Action Items
<ul style="list-style-type: none">• Use time before graduation to reach out to contacts.• Create a system to organize contacts' information and activity.• Develop a schedule to stay connected.• Keep track of conversations and leads.	<ul style="list-style-type: none"><input type="checkbox"/> Contact professors, supervisors & mentors NOW People to contact:<ul style="list-style-type: none"><input type="checkbox"/><input type="checkbox"/><input type="checkbox"/><input type="checkbox"/><input type="checkbox"/> Schedule future outreach:<ul style="list-style-type: none"><input type="checkbox"/> Before graduation Date: _____<input type="checkbox"/> After take bar exam Date: _____<input type="checkbox"/> After get bar results Date: _____<input type="checkbox"/> After accept job<input type="checkbox"/> Create spreadsheet/tool to track contacts.

Strategy #2: Leverage Student Discounts

Game Plan	Action Items
<ul style="list-style-type: none">• Join bar associations and add them to you resume.• Get involved with organizations in your target geographic and subject areas.• Explore resources for students and new graduates.• Subscribe to legal publications and blogs to stay current on developments.	<ul style="list-style-type: none"><input type="checkbox"/> County bar association: _____ _____<input type="checkbox"/> Practice area bar associations: _____ _____<input type="checkbox"/> Affinity bar associations: _____ _____<input type="checkbox"/> Subscribe to Publications: _____ _____

Strategy #3: Graduate Your Application Documents

Game Plan	Action Items
<ul style="list-style-type: none">• Reflect "voice" of future lawyer• Consistent professional brand• Active, skill-oriented verbs• Minimize college activities• Update LinkedIn photo, headline & summary	<ul style="list-style-type: none">• Update documents (list target completion date):<ul style="list-style-type: none"><input type="checkbox"/> Resume _____<input type="checkbox"/> Cover Letter _____<input type="checkbox"/> References _____<input type="checkbox"/> Writing Sample _____<input type="checkbox"/> LinkedIn Profile _____• Seek feedback from a career counselor.• Get assignment for new writing sample (if needed).

Strategy #4: Line Up Short-Term Experience

Game Plan	Action Items
<ul style="list-style-type: none">• Don't let your skills stagnate.• Create opportunities to continue developing your skills and adding to your portfolio.• Close gaps in experience and update your references and writing sample.	<ul style="list-style-type: none">• Work with your school's career development office to locate fall opportunities:<ul style="list-style-type: none"><input type="checkbox"/> Short-term fellowships<input type="checkbox"/> Law clerk positions / contract work<input type="checkbox"/> Research projects<input type="checkbox"/> Pro bono opportunities• Identify organizations to contact for potential opportunities.

BONUS TIP:

Schedule the first day of your post-bar job search NOW!

STAY CONNECTED TO YOUR LAW SCHOOL'S CAREER DEVELOPMENT OFFICE

- Job listings & employer connections
- Interview preparation
- Out-of-town resources
- Job search strategies
- Alumni & networking connections
- Salary negotiations

Keep them informed of your progress!